Partner Programme

KENDOX

Cloud Solutions for Partners

These days, your customers have better things to do than worry about the details of document management and legally-compliant archiving: they want to focus on their core competences, not invest in their own costly document management infrastructure.

«**Kendox InfoShare**» lets you help your customers do just that – whether you're a system integrator, a software developer or a data centre operator. You can either develop an offering especially for your customers in your own data centre using «**Kendox InfoShare SaaS Edition**», or you can integrate «**InfoShare Cloud Archive Service**» into your customers' applications as an SaaS solution.

«**Kendox InfoShare**» is designed for use in businesses seeking a lasting tool to optimise the way they manage digital documents, binders and processes. Based on the very latest technology, «**Kendox InfoShare**» enables secure, trackable cloud-based data storage. This flexible DMS and archiving platform integrates quickly and easily into existing specialist applications, while ensuring that documents are available anywhere, at any time.

Facts

- ☐ Comprehensive cloud-based DMS/ECM solution
- ☐ Revision-safe archiving
- ☐ Open web API for 100% openness and flexibility
- ☐ Web Services and WCF interface
- ☐ Access documents using Windows, web browsers or mobile devices
- ☐ Flexible licensing and pricing model
- ☐ White labelling
- ☐ Available as a cloud service or as software for operating your own cloud solution

cloud eco system **Wir sind Mitglied**

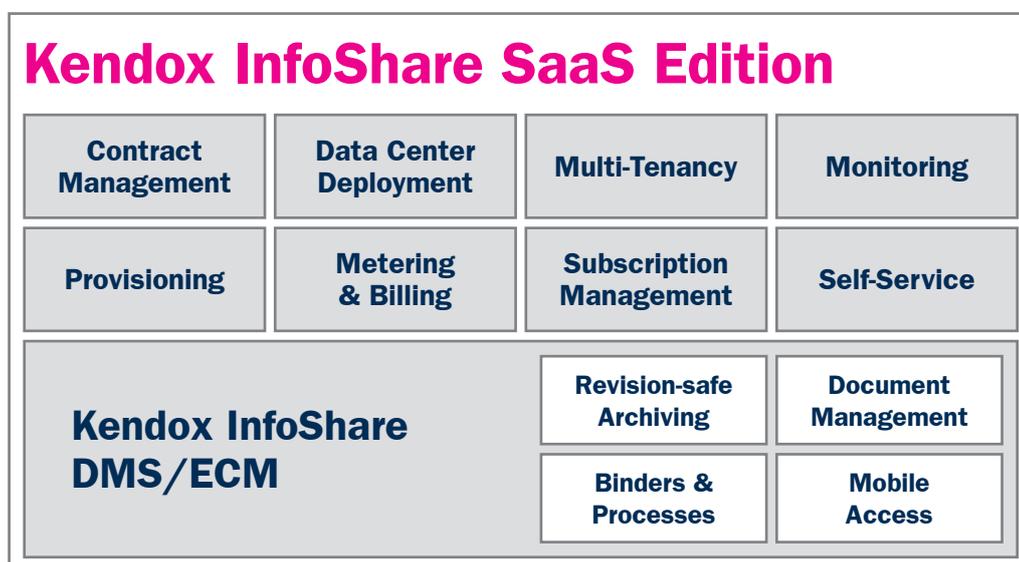# Partner Programme

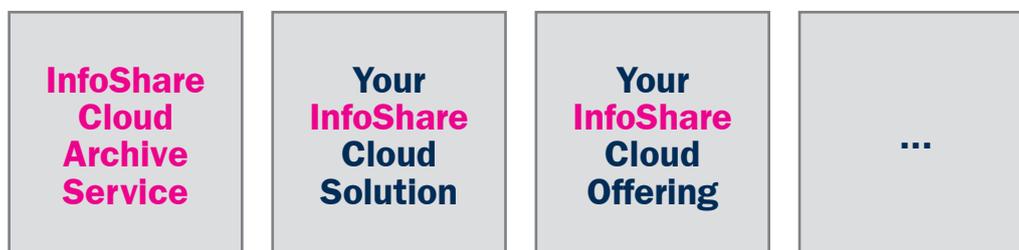## Kendox InfoShare SaaS Edition

«**Kendox InfoShare SaaS Edition**» is based on established technology from «**Kendox InfoShare**» and is specifically designed for use as a cloud solution. This includes support for multiple clients, flexible scaling and storage options, configuration options to guarantee high availability, customer subscription management and usage data measurement which can link to billing systems. «**Kendox InfoShare SaaS Edition**» is specially designed for businesses planning to use their own infrastructure to offer an SaaS solution to their customers on their own authority.

Kendox partners can use «**Kendox InfoShare SaaS Edition**» to develop their own DMS and archiving solutions in the form of custom-tailored cloud solutions that meet the needs of their market segment. As a result, Kendox Partners are responsible for defining the level of service and the range of functions provided, as well as for actually operating and supporting the solution.

InfoShare Cloud Archive Service

Not every company wants to operate its own data centre, or to develop the resources to run a cloud-based archiving solution. So that these partners can still offer attractive SaaS solutions to their customers, Kendox operates the «**InfoShare Cloud Archive Service**» together with well-known data centres.

This cloud archiving solution is provided to our business partners and integrates flexibly into existing customer applications – regardless of whether the customer's individual solution is a classical on-premises installation or hosted in the cloud. Technologically speaking, «**InfoShare Cloud Archive Service**» is based on «**Kendox InfoShare SaaS Edition**» and the solution is run from certified data centres. High availability and data security (thanks to geo-redundant archiving and other features) are guaranteed as a matter of course. Kendox is responsible for operating the cloud archive and for providing support; the Kendox business partner is responsible for integrating it into the customer-specific application.

InfoShare Cloud Archive Service	Your InfoShare Cloud Solution	Your InfoShare Cloud Offering	...

Kendox InfoShare SaaS Edition

Contract Management	Data Center Deployment	Multi-Tenancy	Monitoring
Provisioning	Metering & Billing	Subscription Management	Self-Service

Kendox InfoShare DMS/ECM

Revision-safe Archiving	Document Management
Binders & Processes	Mobile Access

Kendox InfoShare

Integration with Specialist Applications and Portals

Documents only reveal their true value once integrated into the correct business processes and specialist applications. «**Kendox InfoShare's**» open architecture makes it easy for different solutions to play nicely together.

A wide range of integration options are already available for leading specialist processes and standard applications, meaning that specialist applications are guaranteed to seamlessly access the right documents, binders and processes.

Digital Binders and Document Management

«**Kendox InfoShare**» lets you easily organise and manage documents and emails within digital binders. These binders can be configured to your liking. They adapt to your processes – not the other way around!

For example, entire binders can be accessed through the «**Kendox Client**» or simply through a specialist application. All relevant information can be found in one place, kept in a standard organisational structure, and transparently accessed at all times. Fast, convenient and simple.

Process Management and Business Processes

Business process management is a core concern for many businesses, regardless of their size or sector. Enterprises' processes are not just becoming faster and more efficient – they are also becoming more flexible and more transparent.

This is where the «**Kendox InfoShare Process Manager**» comes in. The Process Manager lets you define workflows in advance, ensuring that recurring processes are handled consistently, making the current state of processing clear and identifying the responsible figures at any given moment.

Integrate Documents into Specialist Applications	**Manage Binders, Documents and Processes**	**Process Management for Binders & Documents**
Capture Documents	**Revision-safe Archiving**	**Mobile Access to all Information**

Scan Documents, extract Data

«**Kendox InfoShare SCAN**» quickly and automatically captures, classifies and categorises paper-based documents by keyword. It can also intelligently identify header data (e.g. document number and date, UIDs and IBAN numbers) in order to pinpoint the appropriate business process and hand over the document accordingly.

«**Kendox InfoShare BATCH**» can also process and archive spool files or other documents already found in digital format, and hand these over to the appropriate processes. Reliable, flexible and high-performance.

Archiving, Compliance, long-term Storage

All documents – no matter their origin – are stored and managed through the «**Kendox InfoShare Server**» . This ensures that documents are stored in line with legal requirements.

A flexible, highly configurable metadata management system makes documents and binders searchable, as well as ensuring they can be perfectly integrated into business processes. Naturally, the extensive security design guarantees that documents can only be seen by those with the proper permissions.

Mobile Access, Web Browser and Cloud Service

Location-independent working offers great benefits: more flexibility, the ability to stay close to the customer, and 24/7 access to business-critical data. First, though, mobile applications must be seamlessly integrated into business processes, and mobile processes must be accessible on a wide range of devices. Only then can quotes, invoices and contracts released quickly and business data found easily.

«**Kendox InfoShare**» makes working with data and documents on the move simple and straightforward. With «**InfoShare as a Service**», all business archive operations can be outsourced, eliminating the need for a business to first build its own archiving infrastructure.

Kendox InfoShare
HTML5 App

Partner Programme

System Integrators and Resellers

The «**InfoShare Cloud Archive Service**» is available to system integrators and value-added resellers as an SaaS solution which you can quickly and easily integrate into your customers' business processes. The «**InfoShare Cloud Archive Service**» is run from a certified data centre, with operations, maintenance and support all provided by us.

Thanks to the open interfaces within the «**InfoShare Cloud Archive Service**» (Web Services, WCF interface), the archive can be quickly and easily integrated into your customer's existing applications and infrastructure. You can concentrate on your core competences, with no need to invest in the knowhow and training required to operate an archiving solution.

As well as an attractive partner programme, you'll benefit from personalised sales support and flexible, usage-based pricing models.

Software Developers

Are you the developer of a specialist application that produces documents? Do your customers need to archive these documents in a revision-safe format? Or do you want to give other applications access to the documents? Do the documents need to be accessible from any location, at any time? The «**InfoShare Cloud Archive Service**» offers you a platform with an open web API which you can use to quickly and easily integrate the solution into your own application. Your specialist application remains the primary interface for your users, regardless of whether you provide a cloud-based/SaaS solution or a conventional on-premises solution. White labelling and rebranding (OEM) of the «**InfoShare Cloud Archive Service**» is also possible, and the pricing and licensing model can be adapted to meet you and your customers' needs.

Data Centres and Cloud Solution Providers

Data centre operators and cloud solution providers can use «**Kendox InfoShare SaaS Edition**» to expand your service portfolio and offer your customers and partners a comprehensive cloud-based DMS/ECM solution.

Designed specifically for use as a cloud-based solution, «**Kendox InfoShare SaaS Edition**» guarantees revision-safe document archiving and provides a range of access options, including through a HTML5 app or a web browser. If you wish, the cloud solution you provide can be quickly and easily integrated into your customers' specialist applications.

Naturally, a white-labelling option is available for «**Kendox InfoShare SaaS Edition**», to adjust the look and feel of the solution to perfectly match the visual style of your own service portfolio.

Kendox AG

Since 2004, Kendox has developed modern, flexible and user-friendly standard software solutions for document management, legally-compliant archiving, scanning, processing incoming mail, email compliance, workflows and digital binders. The Kendox **InfoShare** product family is designed for installation on-site with the customer or for use as a cloud service.

Kendox AG's head office is in Oberriet, Switzerland. Other branches, sales offices and consulting offices are located in Vienna, Austria; Westheim, Germany; and numerous other locations in Germany, Austria and Switzerland. Kendox works closely with a network of qualified partners and supports over 450 customer installations.

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